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# Executive of the Month: Richards, Co-Managing Partner – Long Island at Kaufman Dolowich: Looks to grow firm for the future, *NYREJ*

**Woodbury, NY - The** *New York Real Estate Journal recently sat down with* **Andrew Richards, Esq. Co-managing Partner – Long Island office of Kaufman Dolowich & Voluck, LLP (KD) for a question and answer session.**

***Q: You have a history with KD and you recently became co-managing partner of the Long Island office. Please tell us about it.***

**A: I joined KD in September 2004 as an equity partner after having practiced construction law and commercial litigation with the firm of Ross & Cohen, LLP for 15 years as a partner. KD was already well known as a labor and employment firm representing management. Combining my construction law practice with the labor practice created a good synergy. Since September 2004, with only two offices in Long Island and Blue Bell, PA, KD has grown from 12 attorneys to 105. During this time we have added offices in New York City, Hackensack, N.J., San Francisco, Los Angeles, Chicago and Boca Raton. Due to this growth, the firm decided that its Long Island office, being its largest office and home office, needed a managing partner to steer the growth of the office and manage issues limited to the office. As a result, Keith Gutstein and I were named co-managing partners of the Long Island office. While this new position has increased our demands, we believe that we can bring greater efficiency to the office and grow the firm for the future.**

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